

Unlocking Your Leadership Code Using NLP (Neuro Linguistic Programming) 2 Days

Details of the program

Date : 22nd – 23rd April 2020

Time : 9am – 5pm

Venue : Concorde Hotel, Kuala Lumpur

Fee : RM1,500.00



Overview

This course is designed to help you become a successful leader in today's business environment. The Empowering Leadership course focuses on the various aspects including interpersonal skills required to be a great leader. Most people in supervisory, managerial, or other positions of leadership may have strong job knowledge but are not equally strong in their interpersonal, communication, planning & organizing skills. This is because most people are hired and promoted based on how well they perform the "operational" functions of a position. This course will benefit both new and experienced leaders in concentrating on the necessary skills to fine-tune their relationship-building skills.

Learning Outcomes

At the end of this course, you will explore the objectives on how to:

- Understand practical Leadership tools and techniques that can be applied immediately.
- Evaluating current leadership styles and conducting self analysis (Self awareness) how to improve further
- How to inculcate the delegation and work planning into their daily schedule effectively.
- Master the techniques of getting subordinates to do what you want them to do with excitement
- Ability to engage and connect with people – the vital skill of a leader
- Revisiting and mastering the elements of Emotional Intelligence (EQ) – Empathic leadership & listening
- Ability to handle various difficult people using practical and hands-on techniques
- Discover techniques to motivate and keep subordinates performing their best.

Methodology

- NLP (Neuro Linguistic Programming) techniques in Break the Pattern 'Anchoring' and Reframing for various purposes
- Use of real scenarios or types of leadership dilemmas or situations (Role plays)
- Empowering engagement by Trainer with Leaders during workshop
- Video clips on Coaching & Communications
- Optional: Transformational activity (designed to break Mindset) for higher belief system

Course Outline

UNDERSTANDING YOUR SELF ASSESSMENT AND REFLECTING IT TO YOUR CURRENT LEADERSHIP STYLE: Doing effectiveness assessment

- Expectations from being a Leader
- Your experience (strengths and challenges of your current leadership style); Identifying what can be improved
- SWOT analysis: Individual
- Self-aware, self-critical and takes remedial action

ART OF PLANNING, PRIORITIZING AND ORGANISING

- Using Covey's Matrix on prioritization
- Urgent vs Important tasks and planning effectively
- Identify steps in the organization and proper delegation process
- The proper understanding of Delegation(Delegation vs. Abdication)
- Work planning: 'Do not punish the most competent staff'

(CONNECTING WITH PEOPLE) THE CRUCIAL SKILL OF ENGAGING WITH SUBORDINATES : Part 1

- What are the leadership styles?
- Is your current working style effective enough towards building the 'engag-eable and approachable leader'?
- How to help subordinates develop and how does that relate to your supervision?
- Approachable, engaging with all levels and embracing diversity

(CONNECTING WITH PEOPLE) THE CRUCIAL SKILL OF ENGAGING WITH SUBORDINATES : Part 2

- Interacting with peers for enhanced engagement
- Skills of emphatic listening : Going beyond conventional listening; capable of active listening and open to feedback
- Consequences of 'not engaging' with colleagues and others
- Seeing the benefits of engagement

APPRECIATING EMOTIONAL INTELLIGENCE (EQ) as a VITAL LEADERSHIP SKILL

- Quick EQ assessment test: which faculty do we need to improve on as a Leader
- Appreciating why EQ is important; Showing the effects of ignoring EQ by executives
- Real life situations where Executives exercised good and Bad EQs and their consequences

DEALING WITH DIFFICULT PEOPLE(Part 1)

- Knowing the 'Tank'
- Realizing characteristics of 'Snipers'
- Knowing the 'Grenade'
- Meet the Mr. 'Know-it-All'
- Exposing the 'They THINK- they Know it All' character
- Dealing with the 'YES' person

ART OF WINNING SUBORDINATES & GETTING THEM TO DO WHAT IS TO BE DONE

- Identifying what most Leaders fail to do (expectation from below)
- How do we win the support and loyalty of subordinates?
- How do we motivate them? How do we get subordinates to do what you want them to do; Your leadership style and its effects
- Examining your managerial/leadership style; Is it relevant & effective to the types of subordinates?
- Turning around a co-worker or subordinate

BEING THE LEADER: SELF MOTIVATION and TEAM WORK

- How do you motivate yourself at various times
- NLP Technique of 'Anchoring' and 'Reframing' for 'real' Positive Mindset
- Creating that ideal and champion work environment
- Specific challenges you face when motivating others
- Implementing various motivation concepts for real results
- Transformational Leadership concept

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Master Trainer

Dr. Harjit S. Sidhu (FCCA, NLP, IHA, Ph.D), has been in the corporate field for the past 16 years (in manufacturing, internet, travel & hospitality (hotel), music and consultancy industry) and in last 15 years, he has consulted and trained on various soft skills programs such as Leadership, Motivational, Lateral Thinking, Coaching & Counseling and NLP related programs to the working adults.

Being a competent & versatile leading trainer in the region as well as an experienced Certified Master Trainer of NLP (Neuro Linguistic Programming), Dr. Harjit shares the experience, techniques and mastery of these tools in order to get the desired results, including individual transformation' via Transformational programs conducted.

Dr. Harjit uses Experiential Learning techniques into his various training workshops to enable participants achieve a higher level of skill, professionalism and competency even in technical programs such as Finance.

Dr. Harjit obtained his Doctorate of Philosophy (**PhD**) in **Hypnotherapy** and an attendee of Tony Robbins's (world's No 1 success coach) —Unleash the Power Withinll program, and is a **certified NLP Trainer** (American Union of NLP; International Society of Neuro Semantics, USA). He is also a **Certified Hypnotherapist** (CH, USA), **Certified Coaching** (IMPA, USA) and a **Certified trainer with HRDC** (Human Resource Development Council and constantly develops new & unique programs that equips the working individual with powerful tools such as 'Transformational Communication' and others. He has been featured on radio talk shows on BFM 89.9 for various personal development topics. Dr. Harjit are one of few trainers that conducts **transformational programs such as 'Fire-walking', 'Glass-walking', 'Arrow breaking' and others** in Malaysia.

An international trainer, Dr Harjit's knowledge, experience and passion in personal skills development particularly in the science of human behaviour & metaphysics and how it applies to working and business environments allows him to approach the trainings in the most practical and hands-on manner. His programs have been conducted within ASEAN region (Malaysia, Singapore, Brunei, Myanmar, Sri Lanka, Pakistan, Thailand, Vietnam and India). Harjit possesses a unique ability of inspiring individuals, making complex topics and subject matter easy to understand. His clear and interactive style has won him much praises from participants from leading companies in Malaysia.

Registration Form

ORGANISATION

CONTACT PERSON

ADDRESS

ENROLLMENT (NO.
OF PAX)

TEL

EMAIL

TERMS AND CONDITIONS

COST FEE

Cost RM1,500 per pax (inclusive of all materials and certifications).

Please pay full amount of RM1,500 per person to secure your place.

The full fee is required with your registration 2 weeks prior to the training. The Fees include lunch, coffee/tea breaks and notes and Certificate of participation.

3 Persons registered are entitled to a 10% discount. Further discount are available for large group

Written Cancellation : Registration cancelled 7 days prior to the event are subject to a RM110.00 service

Charge per pax. There will be no refunds for notice received less than 7 days to the event.

A substitute may be made at anytime at no extra cost.

PAYMENT MODE

All Bank Draft / Local Order / Cheques must be crossed and made payable to:

Quantum Achievers International SDN BHD

BANK TRANSFER

Account Name – Quantum Achievers International Sdn Bhd

Account No – 512-400-500374 (Maybank)

All enquiries must be forwarded to: -

Quantum Achievers International S/B

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